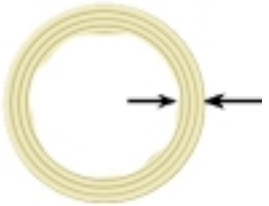
PoleEnforcer®
PATENT NO. 5,383,749

Cost Savings Worksheet

Company _____ Date_____

Required Shell Thickness (2” to 2-1/2” Typical) ..... _____

Proposed Shell Thickness (0” to 1”) ..... _____



Effective Shell Thickness

$ _____ (Estimated Cost of Reinforcement (per pole)) **X** _____ (Current Number of Poles Reinforced) = $ _____ Annual Cost of Current **Reinforcement** Program

$ _____ (Pole Replacement Cost (per pole)) **X** _____ (Current Number of Poles Replaced) = $ _____ Annual Cost of Current **Replacement** Program

Percentage of Poles That Can Be Saved Using PoleEnforcer®
30% - 40%

_____ **X** $ _____ (Pole Replacement Cost (per pole)) = $ _____

MINUS

_____ **X** $ _____ (Est. Cost to Reinforce w/ PoleEnforcer® (per pole)) = $ _____

EQUALS

$ _____ **< TOTAL SAVINGS**